



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 12, 2019

Ms. Rachel Daschner
Xylem Dewatering Solutions, Inc dba Godwin Pumps of America
84 Floodgate Rd
Bridgeport, NJ 08014
Re: **RFQ # 1343659 Trailer Mounted 4 and 6 Submersible Hydraulic Pump Units**

Ms. Rachel Daschner

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ **1343659 Trailer Mounted 4 and 6 Submersible Hydraulic Pump Units**. This letter hereby notifies you of Metro's intent to award to Xylem Dewatering Solutions, Inc. dba Godwin Pumps of America, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at Jerval.Watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Daniel Drumwright by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below

**RFQ 1343659 Trailer Mounted 4 and 6
Submersible Hydraulic Pump Units**

Min. SBE/SDV
Participation

Incentive
Percentage

Incentive
Calculator

Lowest Bid

MACP

Winning Bid

3.00%

97.00%

\$313,315.82

\$322,715.30

\$313,315.82

Offeror's Name

Bids

SBE

Participation
Incentive
Threshold

Participation
Incentive

Incentive
Evaluation
Amount

Status of ITB
Award

Xylem Dewatering Solutions, Inc dba
Godwin Pumps of America

\$313,315.82

\$0.00

\$0.00

\$0.00

\$313,315.82

Awarded

United Rentals (North America), Inc.
(deemed Nonresponsive)

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Drumwright, Daniel \(Finance - Purchasing\)](#)
Subject: RE: RFQ 1343659 Trailer Mounted 4 and 6 Submersible Hydraulic Pump Units
Date: Tuesday, July 2, 2019 9:28:04 AM
Attachments: [image001.png](#)

Good Morning Daniel –

I have reviewed the bid for the RFQ # 1343659 Trailer Mounted 4 and 6 Submersible Hydraulic Pump Units and I have confirmed that there is no SBE participation. Let me know if you have any additional questions.

Best,

Jerval Watson
Metro Nashville Government
615-862-5461

**For more information about the
Equal Business Opportunity Program
Contact BAO at bao@nashville.gov
Program goes live on July 5th**



From: Drumwright, Daniel (Finance - Purchasing)
Sent: Friday, June 28, 2019 2:44 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: RFQ 1343659 Trailer Mounted 4 and 6 Submersible Hydraulic Pump Units

Jerval,

Please review Bid Tab for SBE/SDV Approval.

Thanks,

Daniel Drumwright
Procurement Officer II
Department of Finance
(615)862-6632
Daniel.Drumwright2@nashville.gov



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 27, 2019

Mr. Daniel Cunningham
United Rentals (North America), Inc.
301 Crutcher St
Nashville, TN 37213

RFQ 1343659 Trailer Mounted 4" and 6" Submersible Hydraulic Pump Units

Dear Mr. Cunningham:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was non-responsive to the minimum responsiveness of the solicitation.

Specifically, the submitted bid was non-responsive due to a failure to complete the Minimum Specifications requirement as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

cc: Solicitation Files